

THE ROLE AND THE WIN

NEW HERE, START HERE TEAM MEMBER

Who do I report to? Next Steps Coach

What is the goal of this role? To connect every 1st time and returning guest with a clear and helpful Next Step on their journey to become fully engaged followers of Jesus by providing them with information or helping to register for that next step.

How do I define the wins?

1. **Touch someone's heart today**
2. **See** – Be looking for the new person and greet them with warmth and smile.
3. **Connect** – Be fully engaged and present with the people you meet, learning their stories, and being intentional to help them connect.
4. **Hope** – Leave each person feeling hope-filled and knowing that there is a Next Step for them in this house.

How do I reach the wins?

1. Be on time to the team huddle to pray and get your heart ready to love people where they are.
2. Be on the lookout for those who seem lost, confused, or needing help.
3. Spend the full amount of time after a service with 1-2 people.
4. Encourage each person who comes to you for help and be intentional to slow down and pray when needed.

What skills are needed to win?

2. Confidence and initiative.
3. Empathetic and friendly.
4. Informed about all current Next Steps and how to register for them.
5. Passionate for people to take Next Steps in this house.

What makes my role valuable to the team?

New Here, Start Here Team Members help new people feel known, loved, and challenged to take a first step in this house and begin their journey toward taking Next Steps over the course of time. By feeling connected with someone who cares about them, and remembers them from week to week, their desire and comfortability to take Next Steps will grow!

